Tourism Measures

2ND QUARTER 2017
Executive Summary
HALF 1 2017

PERCENTAGES ARE % CHANGE COMPARING 2016 AND 2017

- **16%** ↑ 
  LEISURE AIR ARRIVALS

- **107%** ↑ 
  SUPER YACHT ARRIVALS

- **31%** ↑ 
  TOTAL LEISURE SPENDING (AIR LEISURE)

- **27%** ↑ 
  HOTEL REV PAR (Revenue per Available Room)

- **78%** ↑ 
  OF GROWTH IN LEISURE AIR ARRIVALS WERE UNDER AGE 45

- 2017: $118.11 MM
  2016: $90.09 MM

- 13% ↑ 
  HOTEL OCCUPANCY
# 35th America’s Cup

MAY 26TH - JUNE 30TH 2017

<table>
<thead>
<tr>
<th>Category</th>
<th>2016</th>
<th>2017</th>
<th>% Change YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leisure Air Arrivals</td>
<td>26,224</td>
<td>28,640</td>
<td>9%</td>
</tr>
<tr>
<td>VFR Air Arrivals</td>
<td>4,779</td>
<td>7,362</td>
<td>54%</td>
</tr>
<tr>
<td>First Time Air Arrivals</td>
<td>16,329</td>
<td>19,103</td>
<td>17%</td>
</tr>
<tr>
<td>Cruise Arrivals</td>
<td>71,104</td>
<td>84,236</td>
<td>18%</td>
</tr>
<tr>
<td>Superyacht Arrivals</td>
<td>43</td>
<td>100</td>
<td>133%</td>
</tr>
</tbody>
</table>

YOY = Year Over Year
### Total Vacation & Leisure Visitor Arrivals

<table>
<thead>
<tr>
<th></th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>17-APR</th>
<th>17-MAY</th>
<th>17-JUN</th>
<th>Q2 2017</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>AIR VACATION &amp; LEISURE VISITORS</td>
<td>46,220</td>
<td>50,273</td>
<td>14,418</td>
<td>19,047</td>
<td>24,331</td>
<td>57,796</td>
<td>7,523</td>
<td>15.0%</td>
<td>62,222</td>
<td>68,462</td>
<td>79,498</td>
<td>11,036</td>
<td>16.1%</td>
</tr>
<tr>
<td>CRUISE VISITORS</td>
<td>146,479</td>
<td>150,811</td>
<td>20,026</td>
<td>77,526</td>
<td>68,008</td>
<td>165,560</td>
<td>14,749</td>
<td>9.8%</td>
<td>146,798</td>
<td>154,152</td>
<td>174,842</td>
<td>20,690</td>
<td>13.4%</td>
</tr>
<tr>
<td>TOTAL LEISURE VISITORS</td>
<td>192,699</td>
<td>201,084</td>
<td>34,444</td>
<td>96,573</td>
<td>92,339</td>
<td>223,356</td>
<td>22,272</td>
<td>11.1%</td>
<td>209,020</td>
<td>222,614</td>
<td>254,340</td>
<td>31,726</td>
<td>14.3%</td>
</tr>
</tbody>
</table>

Air Vacation & Leisure Purpose of Visit = Vacation, Destination Wedding, Sporting Event, Concert/Festival/Carnival or America's Cup Spectator/Vacation. Source: Immigration Landing Cards and H.M. Customs
## Total Air Visitors – Purpose of Visit

<table>
<thead>
<tr>
<th>Purpose of Visit</th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>APR 2017</th>
<th>MAY 2017</th>
<th>JUNE 2017</th>
<th>Q2 2017</th>
<th>Q2 # CHG YOY</th>
<th>Q2 % CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>VACATION &amp; LEISURE</td>
<td>46,220</td>
<td>50,273</td>
<td>14,418</td>
<td>19,047</td>
<td>24,331</td>
<td>57,796</td>
<td>7,523</td>
<td>15.0%</td>
<td>62,222</td>
<td>68,462</td>
<td>79,498</td>
<td>11,036</td>
<td>16.1%</td>
</tr>
<tr>
<td>BUSINESS</td>
<td>14,965</td>
<td>14,290</td>
<td>3,997</td>
<td>6,168</td>
<td>4,839</td>
<td>15,004</td>
<td>714</td>
<td>5.0%</td>
<td>23,892</td>
<td>23,028</td>
<td>25,181</td>
<td>2,153</td>
<td>9.3%</td>
</tr>
<tr>
<td>VISITING FRIENDS &amp; RELATIVES</td>
<td>9,461</td>
<td>9,815</td>
<td>2,429</td>
<td>4,006</td>
<td>6,426</td>
<td>12,861</td>
<td>3,046</td>
<td>31.0%</td>
<td>13,239</td>
<td>14,484</td>
<td>17,028</td>
<td>2,544</td>
<td>17.6%</td>
</tr>
<tr>
<td>OTHER</td>
<td>1,326</td>
<td>1,352</td>
<td>395</td>
<td>615</td>
<td>653</td>
<td>1,663</td>
<td>311</td>
<td>23.0%</td>
<td>1587</td>
<td>1,989</td>
<td>2,369</td>
<td>380</td>
<td>19.1%</td>
</tr>
<tr>
<td>TOTAL AIR VISITORS</td>
<td>71,972</td>
<td>75,730</td>
<td>21,239</td>
<td>29,836</td>
<td>36,249</td>
<td>87,324</td>
<td>11,594</td>
<td>15.3%</td>
<td>100,940</td>
<td>107,963</td>
<td>124,076</td>
<td>16,113</td>
<td>14.9%</td>
</tr>
</tbody>
</table>

### Q2 2017

- **Vacation & Leisure**: 66%
- **Business**: 17%
- **VFR**: 15%
- **Other**: 2%

*Air Vacation & Leisure Purpose of Visit = Vacation, Destination Wedding, Sporting Event, Concert/Festival/Carnival or America’s Cup Spectator/Vacation. Source: Immigration Landing Cards*
### Total Air Visitors – Purpose of Visit Detail

<table>
<thead>
<tr>
<th>Category</th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>Q2 2017</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>VACATION &amp; LEISURE</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Vacation</td>
<td>46,220</td>
<td>50,273</td>
<td>57,796</td>
<td>7,523</td>
<td>15.0%</td>
<td>62,222</td>
<td>68,462</td>
<td>79,498</td>
<td>11,036</td>
<td>16.1%</td>
</tr>
<tr>
<td>Destination Wedding*</td>
<td>44,318</td>
<td>47,871</td>
<td>48,650</td>
<td>779</td>
<td>1.6%</td>
<td>60,320</td>
<td>65,185</td>
<td>69,415</td>
<td>4,230</td>
<td>6.5%</td>
</tr>
<tr>
<td>Concert/Festival/Carnival***</td>
<td>1,799</td>
<td>1,689</td>
<td>1,719</td>
<td>30</td>
<td>1.8%</td>
<td>1,799</td>
<td>1,734</td>
<td>1,813</td>
<td>79</td>
<td>4.6%</td>
</tr>
<tr>
<td>AC Vacation*</td>
<td>103</td>
<td>75</td>
<td>6,449</td>
<td>6,374</td>
<td>8498.7%</td>
<td>103</td>
<td>94</td>
<td>6,494</td>
<td>6,000</td>
<td>6808.5%</td>
</tr>
<tr>
<td>Sporting Events**</td>
<td>-</td>
<td>631</td>
<td>726</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>BUSINESS</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Business</td>
<td>14,965</td>
<td>14,290</td>
<td>15,004</td>
<td>714</td>
<td>5.0%</td>
<td>23,892</td>
<td>23,028</td>
<td>25,181</td>
<td>2,153</td>
<td>9.3%</td>
</tr>
<tr>
<td>AC Team/Business*</td>
<td>10,884</td>
<td>10,432</td>
<td>10,102</td>
<td>(330)</td>
<td>-3.2%</td>
<td>19,351</td>
<td>17,283</td>
<td>18,125</td>
<td>842</td>
<td>4.9%</td>
</tr>
<tr>
<td>Incentive Groups*</td>
<td>144</td>
<td>203</td>
<td>2,206</td>
<td>2,003</td>
<td>986.7%</td>
<td>144</td>
<td>402</td>
<td>2,717</td>
<td>2,315</td>
<td>575.9%</td>
</tr>
<tr>
<td>Conference/Meeting</td>
<td>234</td>
<td>308</td>
<td>126</td>
<td>(182)</td>
<td>-59.1%</td>
<td>234</td>
<td>317</td>
<td>136</td>
<td>-181</td>
<td>-57.1%</td>
</tr>
<tr>
<td>VISITING FRIENDS &amp; RELATIVES</td>
<td>9,461</td>
<td>9,815</td>
<td>12,861</td>
<td>3,046</td>
<td>31.0%</td>
<td>13,239</td>
<td>14,484</td>
<td>17,028</td>
<td>2,544</td>
<td>17.6%</td>
</tr>
<tr>
<td>Vacation*</td>
<td>8,541</td>
<td>8,280</td>
<td>9,169</td>
<td>889</td>
<td>10.7%</td>
<td>12,317</td>
<td>11,812</td>
<td>12,174</td>
<td>362</td>
<td>3.1%</td>
</tr>
<tr>
<td>Personal *</td>
<td>920</td>
<td>1,407</td>
<td>1,567</td>
<td>160</td>
<td>11.4%</td>
<td>922</td>
<td>2,492</td>
<td>2,527</td>
<td>35</td>
<td>1.4%</td>
</tr>
<tr>
<td>AC**</td>
<td>-</td>
<td>128</td>
<td>2,125</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>180</td>
<td>2,327</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>OTHER</td>
<td>1,326</td>
<td>1,352</td>
<td>1,663</td>
<td>311</td>
<td>23.0%</td>
<td>1,587</td>
<td>1,989</td>
<td>2,369</td>
<td>380</td>
<td>19.1%</td>
</tr>
<tr>
<td>Study</td>
<td>444</td>
<td>325</td>
<td>302</td>
<td>(23)</td>
<td>-7.1%</td>
<td>445</td>
<td>421</td>
<td>379</td>
<td>-42</td>
<td>-10.0%</td>
</tr>
<tr>
<td>Other</td>
<td>882</td>
<td>1,027</td>
<td>1,361</td>
<td>334</td>
<td>32.5%</td>
<td>1,142</td>
<td>1,568</td>
<td>1,990</td>
<td>422</td>
<td>26.9%</td>
</tr>
<tr>
<td>TOTAL AIR VISITORS</td>
<td>71,972</td>
<td>75,730</td>
<td>87,324</td>
<td>11,594</td>
<td>15.3%</td>
<td>100,940</td>
<td>107,963</td>
<td>124,076</td>
<td>16,113</td>
<td>14.9%</td>
</tr>
</tbody>
</table>

Source: Immigration landing cards.

*Category added in April 2015

**Category added in October 2015

***Category added in June 2016

AC = America's Cup
Air Visitor Arrivals by Country

**LEISURE AIR ARRIVALS**

<table>
<thead>
<tr>
<th>Country</th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>APR 2017</th>
<th>MAY 2017</th>
<th>JUNE 2017</th>
<th>Q2 2017</th>
<th>Q2 # CHG YOY</th>
<th>Q2 % CHG YOY</th>
<th>Q2 YTD-15</th>
<th>Q2 % CHG YOY</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>US</td>
<td>37,547</td>
<td>41,999</td>
<td>11,620</td>
<td>15,399</td>
<td>18,803</td>
<td>45,822</td>
<td>3,823</td>
<td>9.1%</td>
<td>48,117</td>
<td>55,574</td>
<td>62,388</td>
<td>6,814</td>
</tr>
<tr>
<td>CANADA</td>
<td>4,183</td>
<td>3,606</td>
<td>1,422</td>
<td>1,659</td>
<td>1,356</td>
<td>4,437</td>
<td>831</td>
<td>23.0%</td>
<td>7,519</td>
<td>6,059</td>
<td>7,746</td>
<td>1,687</td>
</tr>
<tr>
<td>UK</td>
<td>3,023</td>
<td>2,880</td>
<td>883</td>
<td>984</td>
<td>1,559</td>
<td>3,426</td>
<td>546</td>
<td>19.0%</td>
<td>4,453</td>
<td>4,306</td>
<td>4,562</td>
<td>256</td>
</tr>
<tr>
<td>EUROPE</td>
<td>777</td>
<td>815</td>
<td>282</td>
<td>481</td>
<td>995</td>
<td>1,758</td>
<td>943</td>
<td>115.7%</td>
<td>1,066</td>
<td>1,171</td>
<td>2,055</td>
<td>884</td>
</tr>
<tr>
<td>CARIBBEAN*</td>
<td>137</td>
<td>234</td>
<td>58</td>
<td>80</td>
<td>281</td>
<td>419</td>
<td>185</td>
<td>79.1%</td>
<td>138</td>
<td>320</td>
<td>510</td>
<td>190</td>
</tr>
<tr>
<td>ASIA*</td>
<td>142</td>
<td>270</td>
<td>48</td>
<td>88</td>
<td>201</td>
<td>337</td>
<td>67</td>
<td>24.8%</td>
<td>157</td>
<td>364</td>
<td>463</td>
<td>99</td>
</tr>
<tr>
<td>OTHER</td>
<td>411</td>
<td>469</td>
<td>105</td>
<td>356</td>
<td>1,136</td>
<td>1,597</td>
<td>1,128</td>
<td>240.5%</td>
<td>772</td>
<td>668</td>
<td>1,774</td>
<td>1,106</td>
</tr>
</tbody>
</table>

**TOTAL AIR ARRIVALS**

<table>
<thead>
<tr>
<th>Country</th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>APR 2017</th>
<th>MAY 2017</th>
<th>JUNE 2017</th>
<th>Q2 2017</th>
<th>Q2 # CHG YOY</th>
<th>Q2 % CHG YOY</th>
<th>Q2 YTD-15</th>
<th>Q2 % CHG YOY</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>US</td>
<td>53,736</td>
<td>57,612</td>
<td>15,478</td>
<td>21,314</td>
<td>25,512</td>
<td>62,304</td>
<td>4,692</td>
<td>8.1%</td>
<td>72,020</td>
<td>79,629</td>
<td>87,602</td>
<td>7,973</td>
</tr>
<tr>
<td>CANADA</td>
<td>7,213</td>
<td>6,777</td>
<td>2,216</td>
<td>2,980</td>
<td>2,747</td>
<td>7,943</td>
<td>1,166</td>
<td>17.2%</td>
<td>12,530</td>
<td>11,275</td>
<td>13,208</td>
<td>1,933</td>
</tr>
<tr>
<td>UK</td>
<td>6,635</td>
<td>6,448</td>
<td>2,004</td>
<td>2,768</td>
<td>3,399</td>
<td>8,171</td>
<td>1,723</td>
<td>26.7%</td>
<td>9,902</td>
<td>9,706</td>
<td>11,486</td>
<td>1,780</td>
</tr>
<tr>
<td>EUROPE</td>
<td>2,005</td>
<td>2,145</td>
<td>769</td>
<td>1,325</td>
<td>1,929</td>
<td>4,023</td>
<td>1,878</td>
<td>87.6%</td>
<td>2,816</td>
<td>3,200</td>
<td>5,258</td>
<td>2,058</td>
</tr>
<tr>
<td>CARIBBEAN*</td>
<td>641</td>
<td>815</td>
<td>235</td>
<td>329</td>
<td>532</td>
<td>1,096</td>
<td>281</td>
<td>34.5%</td>
<td>642</td>
<td>1,271</td>
<td>1,624</td>
<td>353</td>
</tr>
<tr>
<td>ASIA*</td>
<td>414</td>
<td>576</td>
<td>153</td>
<td>269</td>
<td>350</td>
<td>772</td>
<td>196</td>
<td>34.0%</td>
<td>481</td>
<td>809</td>
<td>1,113</td>
<td>304</td>
</tr>
<tr>
<td>OTHER</td>
<td>1,328</td>
<td>1,357</td>
<td>384</td>
<td>851</td>
<td>1,780</td>
<td>3,015</td>
<td>1,658</td>
<td>122.2%</td>
<td>2,549</td>
<td>2,073</td>
<td>3,785</td>
<td>1,712</td>
</tr>
</tbody>
</table>

**Source:** Immigration landing cards. *Caribbean and Asia have been tracked in 2016 but full data is not available from 2015.*
### LEISURE AIR ARRIVALS

<table>
<thead>
<tr>
<th>Region</th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>APR 2017</th>
<th>MAY 2017</th>
<th>JUNE 2017</th>
<th>Q2 2017</th>
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<th>Q2 % CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>MIDDLE ATLANTIC</td>
<td>17,885</td>
<td>21,355</td>
<td>6,001</td>
<td>7,834</td>
<td>8,705</td>
<td>22,540</td>
<td>1,185</td>
<td>5.5%</td>
<td>22,713</td>
<td>28,803</td>
<td>31,519</td>
<td>2,716</td>
<td>9.4%</td>
</tr>
<tr>
<td>NORTHEAST</td>
<td>10,435</td>
<td>11,102</td>
<td>3,133</td>
<td>3,774</td>
<td>4,103</td>
<td>11,010</td>
<td>-92</td>
<td>-0.8%</td>
<td>13,303</td>
<td>14,139</td>
<td>15,108</td>
<td>969</td>
<td>6.9%</td>
</tr>
<tr>
<td>SOUTHEAST</td>
<td>4,712</td>
<td>5,021</td>
<td>1,160</td>
<td>2,060</td>
<td>3,053</td>
<td>6,273</td>
<td>1,252</td>
<td>24.9%</td>
<td>6,180</td>
<td>6,658</td>
<td>8,005</td>
<td>1,347</td>
<td>20.2%</td>
</tr>
<tr>
<td>MID-WEST</td>
<td>2,211</td>
<td>2,316</td>
<td>763</td>
<td>768</td>
<td>1,243</td>
<td>2,774</td>
<td>458</td>
<td>19.8%</td>
<td>3,041</td>
<td>3,241</td>
<td>3,824</td>
<td>583</td>
<td>18.0%</td>
</tr>
<tr>
<td>WEST</td>
<td>2,167</td>
<td>2,185</td>
<td>562</td>
<td>960</td>
<td>1,675</td>
<td>3,197</td>
<td>1,012</td>
<td>46.3%</td>
<td>2,726</td>
<td>2,706</td>
<td>3,901</td>
<td>1,195</td>
<td>44.2%</td>
</tr>
</tbody>
</table>

### TOTAL AIR ARRIVALS

<table>
<thead>
<tr>
<th>Region</th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>APR 2017</th>
<th>MAY 2017</th>
<th>JUNE 2017</th>
<th>Q2 2017</th>
<th>Q2 # CHG YOY</th>
<th>Q2 % CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>MIDDLE ATLANTIC</td>
<td>24,131</td>
<td>27,964</td>
<td>7,513</td>
<td>10,193</td>
<td>11,246</td>
<td>28,952</td>
<td>988</td>
<td>3.5%</td>
<td>32,110</td>
<td>39,031</td>
<td>41,503</td>
<td>2,472</td>
<td>6.3%</td>
</tr>
<tr>
<td>NORTHEAST</td>
<td>13,514</td>
<td>13,667</td>
<td>3,824</td>
<td>4,892</td>
<td>5,218</td>
<td>13,934</td>
<td>267</td>
<td>2.0%</td>
<td>17,719</td>
<td>18,038</td>
<td>19,455</td>
<td>1,417</td>
<td>7.9%</td>
</tr>
<tr>
<td>SOUTHEAST</td>
<td>8,264</td>
<td>8,296</td>
<td>1,972</td>
<td>3,330</td>
<td>4,624</td>
<td>9,926</td>
<td>1,630</td>
<td>19.6%</td>
<td>11,513</td>
<td>11,892</td>
<td>13,761</td>
<td>1,869</td>
<td>15.7%</td>
</tr>
<tr>
<td>MID-WEST</td>
<td>3,901</td>
<td>3,839</td>
<td>1,240</td>
<td>1,321</td>
<td>1,901</td>
<td>4,462</td>
<td>623</td>
<td>16.2%</td>
<td>5,493</td>
<td>5,568</td>
<td>6,361</td>
<td>793</td>
<td>14.2%</td>
</tr>
<tr>
<td>WEST</td>
<td>3,685</td>
<td>3,762</td>
<td>920</td>
<td>1,558</td>
<td>2,484</td>
<td>4,962</td>
<td>1,200</td>
<td>31.9%</td>
<td>4,857</td>
<td>4,964</td>
<td>6,421</td>
<td>1,457</td>
<td>29.4%</td>
</tr>
</tbody>
</table>

Middle Atlantic = Delaware, DC, Maryland, New Jersey, New York, Pennsylvania, Virginia, West Virginia
Northeast = Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont
Southeast = Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas
Mid-West = Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, Ohio, Wisconsin

Source: Immigration landing cards. Does not include unknown, US Territories or Military addresses.
# US Vacation & Leisure Visitor Air Arrivals

**BY CITY OF RESIDENCE**

<table>
<thead>
<tr>
<th>Leisure Air Arrivals City</th>
<th># of Arrivals Q2 2017</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
<th>Q2 2017 % Share of Total</th>
<th># of Arrivals YTD 2017</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
<th>YTD 2017 % Share of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>NEW YORK</td>
<td>15,609</td>
<td>1,522</td>
<td>10.8%</td>
<td>34.1%</td>
<td>22,750</td>
<td>3,062</td>
<td>15.6%</td>
<td>36.5%</td>
</tr>
<tr>
<td>BOSTON</td>
<td>6,482</td>
<td>124</td>
<td>2.0%</td>
<td>14.1%</td>
<td>9,042</td>
<td>852</td>
<td>10.4%</td>
<td>14.5%</td>
</tr>
<tr>
<td>PHILADELPHIA</td>
<td>2,483</td>
<td>-25</td>
<td>-1.0%</td>
<td>5.4%</td>
<td>3,215</td>
<td>127</td>
<td>4.1%</td>
<td>5.2%</td>
</tr>
<tr>
<td>WASHINGTON, DC</td>
<td>1,779</td>
<td>17</td>
<td>1.0%</td>
<td>3.9%</td>
<td>2,416</td>
<td>-10</td>
<td>-0.4%</td>
<td>3.9%</td>
</tr>
<tr>
<td>HARTFORD &amp; NEW HAVEN</td>
<td>940</td>
<td>-79</td>
<td>-7.8%</td>
<td>2.1%</td>
<td>1,312</td>
<td>12</td>
<td>0.9%</td>
<td>2.1%</td>
</tr>
<tr>
<td>LOS ANGELES</td>
<td>759</td>
<td>288</td>
<td>61.1%</td>
<td>1.7%</td>
<td>886</td>
<td>307</td>
<td>53.0%</td>
<td>1.4%</td>
</tr>
<tr>
<td>SAN FRANCISCO</td>
<td>720</td>
<td>303</td>
<td>72.7%</td>
<td>1.6%</td>
<td>851</td>
<td>326</td>
<td>62.1%</td>
<td>1.4%</td>
</tr>
<tr>
<td>ATLANTA</td>
<td>699</td>
<td>-44</td>
<td>-5.9%</td>
<td>1.5%</td>
<td>936</td>
<td>-1</td>
<td>-0.1%</td>
<td>1.5%</td>
</tr>
<tr>
<td>PROVIDENCE-NEW BEDFORD</td>
<td>694</td>
<td>-69</td>
<td>-9.0%</td>
<td>1.5%</td>
<td>874</td>
<td>-52</td>
<td>-5.6%</td>
<td>1.4%</td>
</tr>
<tr>
<td>CHICAGO</td>
<td>687</td>
<td>236</td>
<td>52.3%</td>
<td>1.5%</td>
<td>973</td>
<td>319</td>
<td>48.8%</td>
<td>1.6%</td>
</tr>
<tr>
<td>BALTIMORE</td>
<td>681</td>
<td>-94</td>
<td>-12.1%</td>
<td>1.5%</td>
<td>846</td>
<td>-124</td>
<td>-12.8%</td>
<td>1.4%</td>
</tr>
<tr>
<td>MIAMI-FT.LAUDERDALE</td>
<td>538</td>
<td>271</td>
<td>101.5%</td>
<td>1.2%</td>
<td>667</td>
<td>286</td>
<td>75.1%</td>
<td>1.1%</td>
</tr>
</tbody>
</table>

*Zip codes are grouped into DMAs.

Source: Immigration landing cards. All others equal less than 1% each.
# Vacation & Leisure Visitor Air Arrivals

## AGE & GENDER

<table>
<thead>
<tr>
<th>AGE</th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>Q2 2017</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 - 17</td>
<td>4,916</td>
<td>5,185</td>
<td>5,563</td>
<td>378</td>
<td>7.3%</td>
<td>6,540</td>
<td>7,169</td>
<td>7,502</td>
<td>333</td>
<td>4.6%</td>
</tr>
<tr>
<td>18 - 24</td>
<td>2,652</td>
<td>3,015</td>
<td>3,093</td>
<td>78</td>
<td>2.6%</td>
<td>3,747</td>
<td>4,532</td>
<td>4,771</td>
<td>239</td>
<td>5.3%</td>
</tr>
<tr>
<td>25 - 34</td>
<td>6,827</td>
<td>8,443</td>
<td>11,620</td>
<td>3,177</td>
<td>37.6%</td>
<td>9,195</td>
<td>11,333</td>
<td>16,777</td>
<td>5,444</td>
<td>48.0%</td>
</tr>
<tr>
<td>35 - 44</td>
<td>7,050</td>
<td>7,835</td>
<td>9,465</td>
<td>1,630</td>
<td>20.8%</td>
<td>9,188</td>
<td>10,492</td>
<td>13,047</td>
<td>2,555</td>
<td>24.4%</td>
</tr>
<tr>
<td>45 - 54</td>
<td>9,122</td>
<td>9,356</td>
<td>9,995</td>
<td>639</td>
<td>6.8%</td>
<td>12,128</td>
<td>12,600</td>
<td>13,082</td>
<td>482</td>
<td>3.8%</td>
</tr>
<tr>
<td>55 - 64</td>
<td>8,893</td>
<td>9,357</td>
<td>10,248</td>
<td>891</td>
<td>9.5%</td>
<td>11,997</td>
<td>12,438</td>
<td>13,552</td>
<td>1,114</td>
<td>9.0%</td>
</tr>
<tr>
<td>OVER 65</td>
<td>6,760</td>
<td>7,082</td>
<td>7,812</td>
<td>730</td>
<td>10.3%</td>
<td>9,427</td>
<td>9,898</td>
<td>10,767</td>
<td>869</td>
<td>8.8%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>46,220</td>
<td>50,273</td>
<td>57,796</td>
<td>7,523</td>
<td>15.0%</td>
<td>62,222</td>
<td>68,462</td>
<td>79,498</td>
<td>11,036</td>
<td>16.1%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>GENDER</th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>Q2 2017</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>MALE</td>
<td>20,820</td>
<td>22,532</td>
<td>27,233</td>
<td>4,701</td>
<td>20.9%</td>
<td>28,061</td>
<td>30,725</td>
<td>36,994</td>
<td>6,269</td>
<td>20.4%</td>
</tr>
<tr>
<td>FEMALE</td>
<td>25,400</td>
<td>27,741</td>
<td>30,563</td>
<td>2,822</td>
<td>10.2%</td>
<td>34,161</td>
<td>37,737</td>
<td>42,504</td>
<td>4,767</td>
<td>12.6%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>46,220</td>
<td>50,273</td>
<td>57,796</td>
<td>7,523</td>
<td>15.0%</td>
<td>62,222</td>
<td>68,462</td>
<td>79,498</td>
<td>11,036</td>
<td>16.1%</td>
</tr>
</tbody>
</table>

**Source:** Immigration Landing Cards
## Visitor Air Arrivals

### Average Length of Stay

<table>
<thead>
<tr>
<th></th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>Q2 2017</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Leisure Visitors</strong></td>
<td>5.45</td>
<td>5.23</td>
<td>5.50</td>
<td>0.27</td>
<td>5.2%</td>
<td>5.71</td>
<td>5.32</td>
<td>5.46</td>
<td>0.14</td>
<td>2.6%</td>
</tr>
<tr>
<td><strong>Business Visitors</strong></td>
<td>4.49</td>
<td>4.26</td>
<td>6.33</td>
<td>2.07</td>
<td>48.6%</td>
<td>4.87</td>
<td>4.41</td>
<td>6.44</td>
<td>2.03</td>
<td>46.0%</td>
</tr>
<tr>
<td><strong>Visiting Friends &amp; Relatives</strong></td>
<td>10.11</td>
<td>9.97</td>
<td>10.46</td>
<td>0.49</td>
<td>4.9%</td>
<td>10.09</td>
<td>10.41</td>
<td>10.73</td>
<td>0.32</td>
<td>3.1%</td>
</tr>
<tr>
<td><strong>Country of Origin</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>US</td>
<td>4.97</td>
<td>4.87</td>
<td>5.15</td>
<td>0.28</td>
<td>5.8%</td>
<td>4.98</td>
<td>4.84</td>
<td>4.99</td>
<td>0.15</td>
<td>3.1%</td>
</tr>
<tr>
<td>Canada</td>
<td>7.17</td>
<td>6.89</td>
<td>6.96</td>
<td>0.07</td>
<td>1.0%</td>
<td>7.65</td>
<td>7.40</td>
<td>7.35</td>
<td>-0.05</td>
<td>-0.7%</td>
</tr>
<tr>
<td>UK</td>
<td>8.98</td>
<td>8.88</td>
<td>10.08</td>
<td>1.20</td>
<td>13.5%</td>
<td>8.95</td>
<td>8.73</td>
<td>9.65</td>
<td>0.92</td>
<td>10.5%</td>
</tr>
<tr>
<td><strong>Intended Address</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hotel or Similar</td>
<td>4.71</td>
<td>4.63</td>
<td>4.79</td>
<td>0.16</td>
<td>3.5%</td>
<td>4.74</td>
<td>4.64</td>
<td>4.74</td>
<td>0.1</td>
<td>2.2%</td>
</tr>
<tr>
<td>Rental House/Apt</td>
<td>8.41</td>
<td>7.70</td>
<td>9.50</td>
<td>1.80</td>
<td>23.4%</td>
<td>N/A</td>
<td>8.75</td>
<td>10.96</td>
<td>2.21</td>
<td>25.3%</td>
</tr>
<tr>
<td>Friends &amp; Relatives</td>
<td>10.42</td>
<td>9.91</td>
<td>9.92</td>
<td>0.01</td>
<td>0.1%</td>
<td>10.42</td>
<td>10.31</td>
<td>10.21</td>
<td>-0.1</td>
<td>-1.0%</td>
</tr>
<tr>
<td><strong>Total Avg</strong></td>
<td>5.99</td>
<td>5.78</td>
<td>6.50</td>
<td>0.72</td>
<td>12.5%</td>
<td>6.20</td>
<td>5.94</td>
<td>6.52</td>
<td>0.58</td>
<td>9.8%</td>
</tr>
</tbody>
</table>

Source: Immigration Landing Cards
Rental Home/Apt not available prior to May 2015
Air Statistics

2nd QUARTER 2017

During the second quarter of 2017, air capacity (or seats available) increased 1.5% or 2,333 seats vs. 2016.

Year-to-date air capacity has increased 0.9% or 2,433 seats vs 2016.

Most of this increase was seen out of JFK and Boston.
# Air Statistics

## Q2 2017

<table>
<thead>
<tr>
<th></th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>APR 2017</th>
<th>MAY 2017</th>
<th>JUNE 2017</th>
<th>Q2 2017</th>
<th>Q2 # CHG YOY</th>
<th>Q2 % CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>AIR CAPACITY</strong> (TOTAL SEATS)</td>
<td>143,170</td>
<td>158,349</td>
<td>40,563</td>
<td>54,376</td>
<td>65,743</td>
<td>160,682</td>
<td>2,333*</td>
<td>1.5%</td>
<td>230,466</td>
<td>264,730</td>
<td>267,163</td>
<td>2,433</td>
<td>0.9%</td>
</tr>
<tr>
<td><strong>ARRIVING PASSENGERS</strong> (SEATS SOLD)</td>
<td>109,385</td>
<td>114,738</td>
<td>34,746</td>
<td>42,696</td>
<td>45,438</td>
<td>122,880</td>
<td>8,142*</td>
<td>7.1%</td>
<td>170,543</td>
<td>181,792</td>
<td>195,379</td>
<td>13,587</td>
<td>7.5%</td>
</tr>
<tr>
<td><strong>AIR LOAD FACTOR</strong> (% FILLED)</td>
<td>76.4%</td>
<td>72.5%</td>
<td>85.7%</td>
<td>78.5%</td>
<td>69.1%</td>
<td>76.5%</td>
<td>4.0%</td>
<td>5.5%</td>
<td>74.0%</td>
<td>68.7%</td>
<td>73.1%</td>
<td>4.5%</td>
<td>6.5%</td>
</tr>
</tbody>
</table>

## PASSENGER ARRIVALS

- **Commerical Resident Arrivals**
- **Commerical Visitor Arrivals**
- **Private Jet Arrivals**

## AIR STATISTICS

- **Air Capacity**
- **Arriving Passengers**
- **Load Factor**

*Source: Skyport (L.F. Wade International Airport)*
In Q2 64% of air visitors stayed in a Hotel or B&B/Guesthouse. Friends and relatives hosted 18% of air visitors. Vacation rentals were third with 11% of visitors opting for this accommodation type. Boats/Yachts hosted 3% of air visitors in Q2 2017 compared to less than 1% in Q2 2016.
## Accommodation Statistics

<table>
<thead>
<tr>
<th></th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>Q2 2017</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>HOTEL OCCUPANCY</strong></td>
<td>66.1%</td>
<td>68.3%</td>
<td>73.5%</td>
<td>5.2%</td>
<td>7.7%</td>
<td>49.6%</td>
<td>52.1%</td>
<td>58.7%</td>
<td>6.6%</td>
<td>12.7%</td>
</tr>
<tr>
<td><strong>HOTEL AVERAGE DAILY RATE (ADR)</strong></td>
<td></td>
<td></td>
<td></td>
<td>$69.30</td>
<td>17.9%</td>
<td></td>
<td></td>
<td></td>
<td>$42.72</td>
<td>12.8%</td>
</tr>
<tr>
<td><strong>HOTEL REVENUE PER AVAILABLE ROOM (REVPAR)</strong></td>
<td></td>
<td></td>
<td></td>
<td>$71.18</td>
<td>26.9%</td>
<td></td>
<td></td>
<td></td>
<td>$47.01</td>
<td>27.1%</td>
</tr>
<tr>
<td><strong>% STAYING IN HOTELS &amp; SIMILAR</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td>73.2%</td>
<td>74.7%</td>
<td>64.5%</td>
<td>-10.2%</td>
<td>-13.7%</td>
<td>73.0%</td>
<td>74.8%</td>
<td>67.7%</td>
<td>-7.1%</td>
<td>-9.5%</td>
</tr>
<tr>
<td>LEISURE</td>
<td>81.5%</td>
<td>83.4%</td>
<td>73.5%</td>
<td>-9.9%</td>
<td>-11.9%</td>
<td>81.1%</td>
<td>84.1%</td>
<td>76.1%</td>
<td>-8.0%</td>
<td>-9.5%</td>
</tr>
<tr>
<td>BUSINESS</td>
<td>89.0%</td>
<td>90.6%</td>
<td>81.1%</td>
<td>-9.5%</td>
<td>-10.5%</td>
<td>87.1%</td>
<td>89.8%</td>
<td>83.4%</td>
<td>-6.4%</td>
<td>-7.1%</td>
</tr>
<tr>
<td><strong>BED NIGHTS IN HOTELS &amp; SIMILAR</strong></td>
<td>247,956</td>
<td>261,636</td>
<td>270,099</td>
<td>8,466</td>
<td>3.2%</td>
<td>349,537</td>
<td>375,077</td>
<td>397,862</td>
<td>22,785</td>
<td>6.1%</td>
</tr>
</tbody>
</table>

Source: Occupancy, ADR and RevPAR from STR Destination Report, Choice of Accommodation from Immigration Landing Cards
**Vacation Rental Statistics**

<table>
<thead>
<tr>
<th></th>
<th>TOTAL</th>
<th>LEISURE</th>
<th>BUSINESS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>% STAYING IN RENTAL HOME/APT</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Q2 2015</td>
<td>N/A</td>
<td>7.3%</td>
<td>4.2%</td>
</tr>
<tr>
<td>Q2 2016</td>
<td>7.3%</td>
<td>10.7%</td>
<td>8.9%</td>
</tr>
<tr>
<td>Q2 2017</td>
<td>10.7%</td>
<td>3.3%</td>
<td>9.8%</td>
</tr>
<tr>
<td># CHG YOY</td>
<td>3.3%</td>
<td>45.3%</td>
<td>3.1%</td>
</tr>
<tr>
<td>% CHG YOY</td>
<td>N/A</td>
<td>10.0%</td>
<td>N/A</td>
</tr>
<tr>
<td>YTD-15</td>
<td>N/A</td>
<td>6.8%</td>
<td>7.9%</td>
</tr>
<tr>
<td>YTD-16</td>
<td>6.8%</td>
<td>11.2%</td>
<td>134.6%</td>
</tr>
<tr>
<td>YTD-17</td>
<td>N/A</td>
<td>3.2%</td>
<td>4.9%</td>
</tr>
<tr>
<td># CHG YOY</td>
<td>N/A</td>
<td>4.1%</td>
<td>9.0%</td>
</tr>
<tr>
<td>% CHG YOY</td>
<td>N/A</td>
<td>83.7%</td>
<td>83.7%</td>
</tr>
</tbody>
</table>

| **AVERAGE LENGTH OF STAY** |             |             |             |
| Q2 2015              | N/A         | 7.70        | 4.2%        |
| Q2 2016              | 7.70        | 9.50        | 9.8%        |
| Q2 2017              | 9.50        | 180.0%      | 5.6%        |
| # CHG YOY            | N/A         | 23.4%       | 134.6%      |
| % CHG YOY            | N/A         | 25.3%       | 83.7%       |

**Q2 2016**
- **Rental Home/Apt**, 5,562, 7%
- **Hotels or Similar**, 53,230, 70%
- **Bed & Breakfast/Guesthouse**, 3,312, 4%
- **Friends and Relatives**, 10,951, 15%
- **Other**, 2,674, 4%

**Q2 2017**
- **Rental Home/Apt**, 9,321, 11%
- **Hotels or Similar**, 52,758, 60%
- **Bed & Breakfast/Guesthouse**, 3,597, 4%
- **Other**, 3,403, 4%
- **Friends and Relatives**, 15,239, 18%
- **Boat/Yacht**, 3,006, 3%

Source: Immigration Landing Cards. Data prior to May 2015 not available.
## Estimated Air Visitor Expenditure

<table>
<thead>
<tr>
<th>VACATION/LEISURE ONLY</th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>Q2 2017</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>AVERAGE VACATION/LEISURE VISITOR SPENDING (PER PERSON)</td>
<td>$1,310.31</td>
<td>$1,379.21</td>
<td>$1,567.48</td>
<td>$188.27</td>
<td>13.7%</td>
<td>$1,287.70</td>
<td>$1,315.92</td>
<td>$1,485.65</td>
<td>$169.73</td>
<td>12.9%</td>
</tr>
<tr>
<td>TOTAL VACATION/LEISURE VISITOR EXPENDITURE</td>
<td>$60.56MM</td>
<td>$69.34MM</td>
<td>$90.59MM</td>
<td>$21.26MM</td>
<td>30.7%</td>
<td>$80.12MM</td>
<td>$90.09MM</td>
<td>$118.11MM</td>
<td>$28.02MM</td>
<td>31.1%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BUSINESS &amp; TOTAL</th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>Q2 2017</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>AVERAGE BUSINESS VISITOR SPENDING (PER PERSON)</td>
<td>$1,114.73</td>
<td>$1,429.12</td>
<td>$1,743.86</td>
<td>$314.74</td>
<td>22.0%</td>
<td>$1,147.56</td>
<td>$1,343.95</td>
<td>$1,531.62</td>
<td>$187.67</td>
<td>14.0%</td>
</tr>
<tr>
<td>AVERAGE TOTAL VISITOR SPENDING (PER PERSON)</td>
<td>$1,190.05</td>
<td>$1,314.00</td>
<td>$1,499.77</td>
<td>$185.77</td>
<td>14.1%</td>
<td>$1,181.73</td>
<td>$1,252.66</td>
<td>$1,411.75</td>
<td>$159.09</td>
<td>12.7%</td>
</tr>
<tr>
<td>TOTAL AIR VISITOR EXPENDITURE</td>
<td>$85.65MM</td>
<td>$99.51MM</td>
<td>$130.97MM</td>
<td>$31.46MM</td>
<td>31.6%</td>
<td>$119.28MM</td>
<td>$135.24MM</td>
<td>$175.17MM</td>
<td>$39.93MM</td>
<td>29.5%</td>
</tr>
</tbody>
</table>

Source: BTA/Total Research Associates Visitor Exit Interviews
## Cruise Arrivals

<table>
<thead>
<tr>
<th>Source: H.M. Customs</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>APR 2017</th>
<th>MAY 2017</th>
<th>JUNE 2017</th>
<th>Q2 2017</th>
<th>Q2 % CHG YOY</th>
<th>Q2 % CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>US</strong></td>
<td>128,414</td>
<td>132,681</td>
<td>13,082</td>
<td>68,806</td>
<td>61,545</td>
<td>143,433</td>
<td>10,752</td>
<td>8.1%</td>
</tr>
<tr>
<td><strong>CANADA</strong></td>
<td>7,414</td>
<td>5,650</td>
<td>2,157</td>
<td>4,289</td>
<td>1,784</td>
<td>8,230</td>
<td>2,580</td>
<td>45.7%</td>
</tr>
<tr>
<td><strong>UK</strong></td>
<td>3,791</td>
<td>4,836</td>
<td>2,756</td>
<td>1,031</td>
<td>1,106</td>
<td>4,893</td>
<td>57</td>
<td>1.2%</td>
</tr>
<tr>
<td><strong>EUROPE</strong></td>
<td>3,164</td>
<td>3,823</td>
<td>1,190</td>
<td>1,142</td>
<td>638</td>
<td>2,970</td>
<td>-853</td>
<td>-22.3%</td>
</tr>
<tr>
<td><strong>REST OF WORLD</strong></td>
<td>3,696</td>
<td>3,821</td>
<td>841</td>
<td>2,258</td>
<td>2,935</td>
<td>6,034</td>
<td>2,213</td>
<td>57.9%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>146,479</td>
<td>150,811</td>
<td>20,026</td>
<td>77,526</td>
<td>68,008</td>
<td>165,560</td>
<td>14,749</td>
<td>9.8%</td>
</tr>
</tbody>
</table>

### Percentages

- **Q2 2017**
  - US: 11,517 / 145,164 = 8.6%
  - Canada: 8,478 / 133,647 = 6.3%
  - UK: 10,526 / 145,164 = 7.2%
  - Europe: 4,469 / 145,164 = 3.1%
  - Rest of World: 2,331 / 145,164 = 1.6%

### Comparison

- **Q2 2015**
  - US: 128,414
  - Canada: 7,414
  - UK: 3,791
  - Europe: 3,164
  - Rest of World: 3,696
  - Total: 146,479

- **Q2 2016**
  - US: 132,681
  - Canada: 5,650
  - UK: 4,836
  - Europe: 3,823
  - Rest of World: 3,821
  - Total: 150,811

- **Q2 2017**
  - US: 143,433
  - Canada: 8,230
  - UK: 4,893
  - Europe: 2,970
  - Rest of World: 6,034
  - Total: 165,560

### Diagram

- **Q2 2017**
  - US: 146,798 / 165,560 = 88%
  - Rest of World: 17,482 / 165,560 = 10.3%
  - Canada: 20,690 / 165,560 = 12.5%
  - UK: 146,798 / 165,560 = 88%
  - Europe: 20,690 / 165,560 = 12.5%
## Yacht Arrivals

Yacht Arrivals include all persons on board upon arrival to Bermuda and do not include any crew or guests flying in to stay on these vessels.

<table>
<thead>
<tr>
<th>Persons</th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>APR 2017</th>
<th>MAY 2017</th>
<th>JUNE 2017</th>
<th>Q2 2017</th>
<th>Q2 # CHG YOY</th>
<th>Q2 % CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>US</td>
<td>767</td>
<td>1,661</td>
<td>100</td>
<td>795</td>
<td>761</td>
<td>1,656</td>
<td>-5</td>
<td>-0.3%</td>
<td>790</td>
<td>1,685</td>
<td>1,696</td>
<td>11</td>
<td>0.7%</td>
</tr>
<tr>
<td>CANADA</td>
<td>117</td>
<td>179</td>
<td>14</td>
<td>175</td>
<td>57</td>
<td>246</td>
<td>67</td>
<td>37.4%</td>
<td>120</td>
<td>180</td>
<td>246</td>
<td>66</td>
<td>36.7%</td>
</tr>
<tr>
<td>UK</td>
<td>274</td>
<td>331</td>
<td>102</td>
<td>490</td>
<td>112</td>
<td>704</td>
<td>373</td>
<td>112.7%</td>
<td>314</td>
<td>342</td>
<td>737</td>
<td>395</td>
<td>115.5%</td>
</tr>
<tr>
<td>EUROPE</td>
<td>804</td>
<td>695</td>
<td>209</td>
<td>709</td>
<td>306</td>
<td>1,224</td>
<td>529</td>
<td>76.1%</td>
<td>1,030</td>
<td>866</td>
<td>1,429</td>
<td>563</td>
<td>65.0%</td>
</tr>
<tr>
<td>REST OF WORLD</td>
<td>151</td>
<td>269</td>
<td>66</td>
<td>325</td>
<td>99</td>
<td>490</td>
<td>221</td>
<td>82.2%</td>
<td>206</td>
<td>290</td>
<td>517</td>
<td>227</td>
<td>78.3%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>2,113</td>
<td>3,135</td>
<td>491</td>
<td>2,494</td>
<td>1,335</td>
<td>4,320</td>
<td>1,185</td>
<td>37.8%</td>
<td>2,460</td>
<td>3,363</td>
<td>4,625</td>
<td>1,262</td>
<td>37.5%</td>
</tr>
</tbody>
</table>

Source: H.M. Customs
### Yachts by Size

<table>
<thead>
<tr>
<th></th>
<th>Q2 2015</th>
<th>Q2 2016</th>
<th>Q2 2017</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
<th>YTD-15</th>
<th>YTD-16</th>
<th>YTD-17</th>
<th># CHG YOY</th>
<th>% CHG YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>30m and below</td>
<td>488</td>
<td>553</td>
<td>696</td>
<td>143</td>
<td>25.9%</td>
<td>500</td>
<td>564</td>
<td>714</td>
<td>150</td>
<td>26.6%</td>
</tr>
<tr>
<td>* 30-45m</td>
<td>23</td>
<td>21</td>
<td>62</td>
<td>41</td>
<td>195.2%</td>
<td>27</td>
<td>22</td>
<td>63</td>
<td>41</td>
<td>186.4%</td>
</tr>
<tr>
<td>* 45m and above</td>
<td>25</td>
<td>36</td>
<td>57</td>
<td>21</td>
<td>58.3%</td>
<td>28</td>
<td>40</td>
<td>63</td>
<td>23</td>
<td>57.5%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>536</td>
<td>610</td>
<td>815</td>
<td>205</td>
<td>33.6%</td>
<td>555</td>
<td>626</td>
<td>840</td>
<td>214</td>
<td>34.2%</td>
</tr>
</tbody>
</table>

*Superyacht = 30 meters and above

### Vessels by Length

- **Q2 2015**
  - 30m and Below: 488
  - 30-45m: 23
  - 45m and Above: 25

- **Q2 2016**
  - 30m and Below: 553
  - 30-45m: 21
  - 45m and Above: 36

- **Q2 2017**
  - 30m and Below: 696
  - 30-45m: 62
  - 45m and Above: 57

*Source: Bermuda Maritime Operations Centre*

*Yacht = Barque, Catamaran, Cutter Rigged, Ketch, Motor yacht, Schooner, Sloop, Sportsfisherman, Trawler, Yawl*