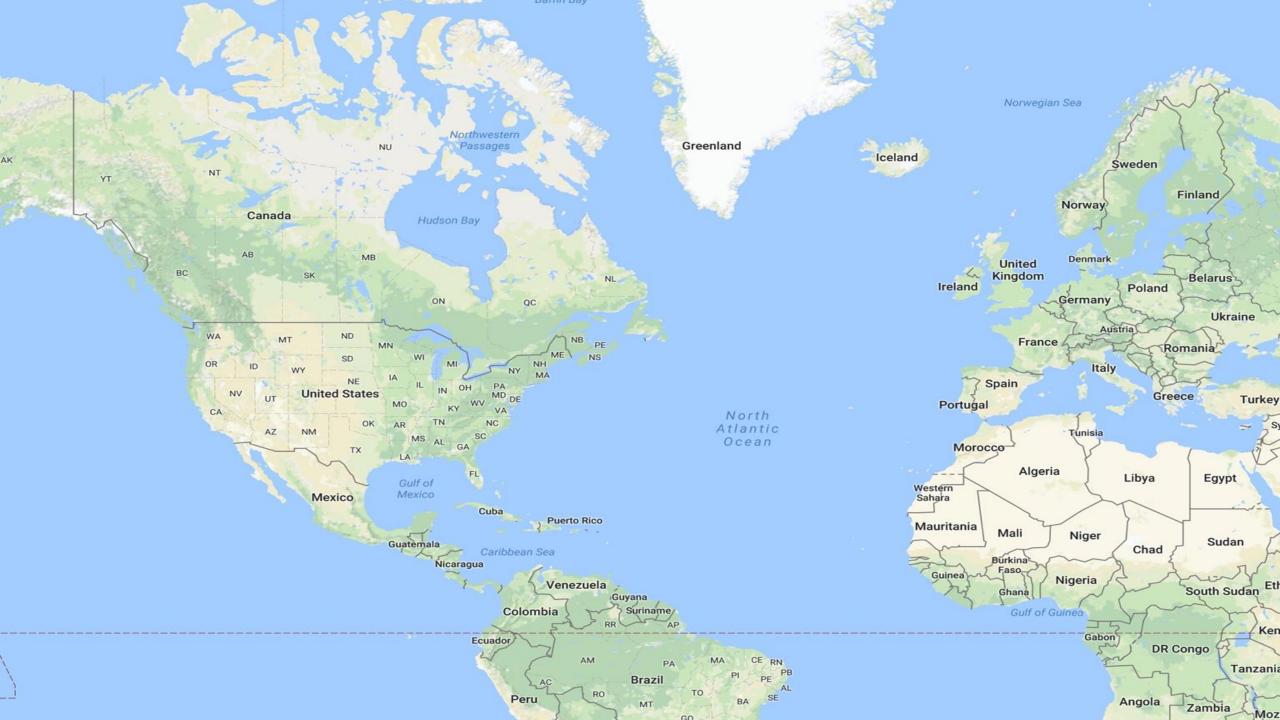


#### **Sven Tresp**



- A passionate traveler, foodie and Program Manager at Google, in that order.
- When he is not climbing Mont Blanc for Street View or shrinking cameras that fit into small model trains, he is heads down collecting imagery at scale. This helps users to make day to day decisions quicker and easily.
- The creator and advocate of the Destination Marketing Organization - partnership program.







More than 1 billion monthly active users of Google Maps

When initially searching for places, consumers use mapping products



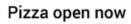
On average 41% of these searches result in an on-site visit

More impatient
More demanding
More inquisitive



of visits are abandoned if a mobile site takes longer than 3 seconds to load.







Breakfast open now



Nail salon open now



Pharmacy open now



Urgent care open now

### Examples of growing mobile searches for best shoes



Best running shoes for flat feet



Best shoes for nurses



Best trail running shoes



Best shoes for plantar fasciitis

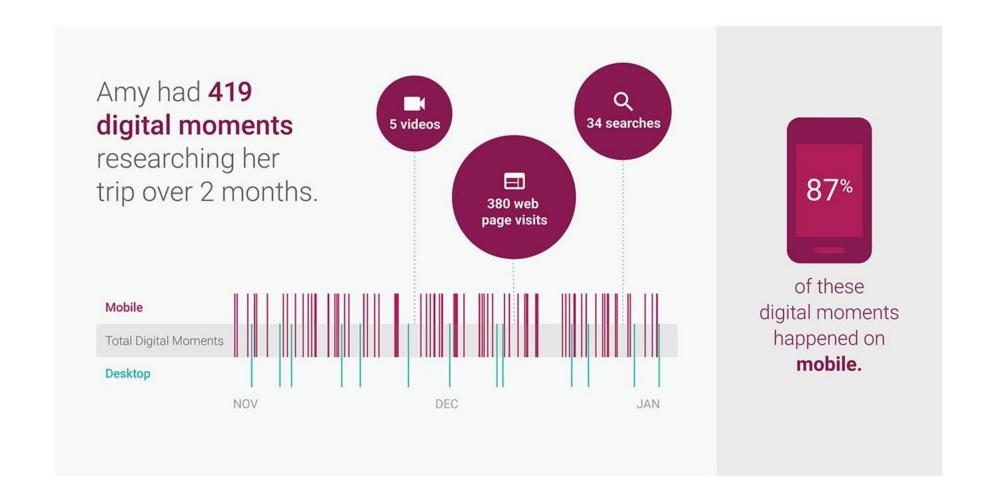


Twenty-six percent of leisure travelers decide on a vacation destination three to five months before departure.



60%

claim a trip was their largest discretionary purchase in the last year—more than home improvements, financial investments, or health-related products.



Do you want to be present with your content here?





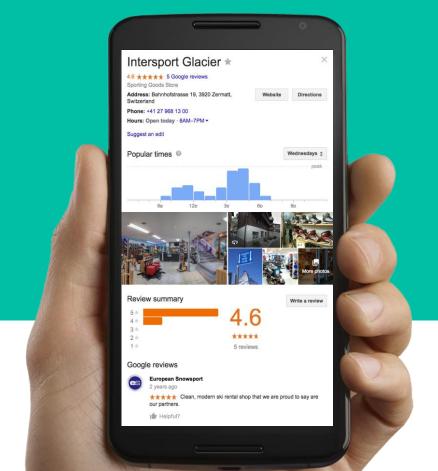


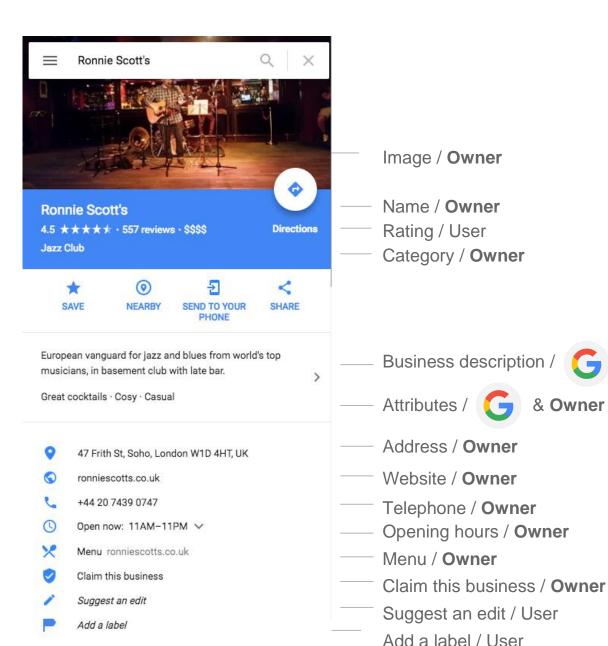


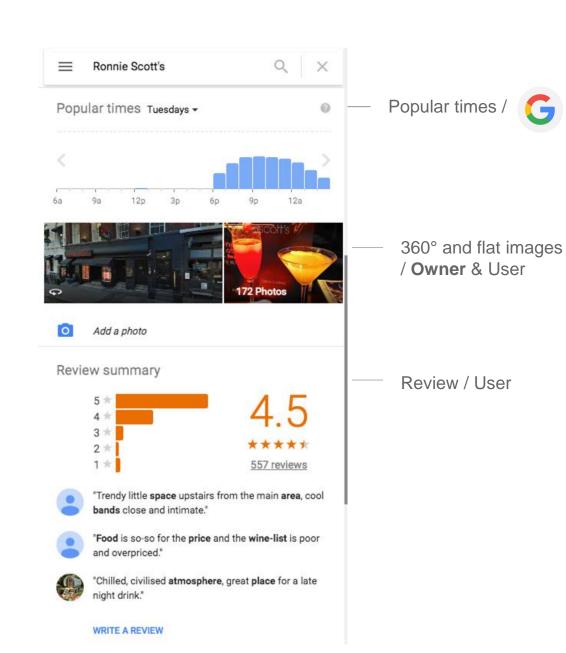


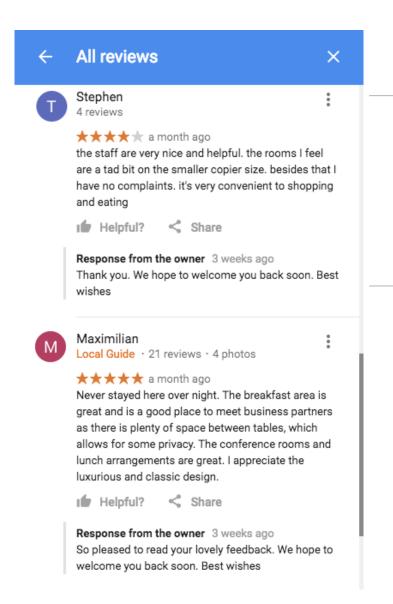


# Your business card on Google









<del>\</del>

Reviews/User

Answers/Owner

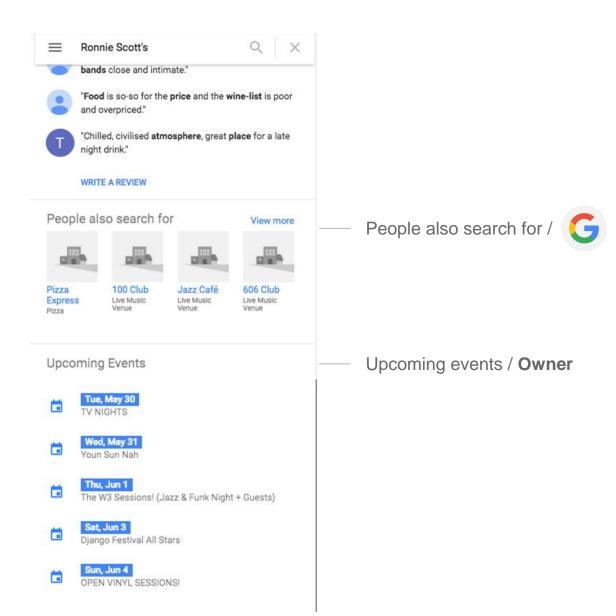


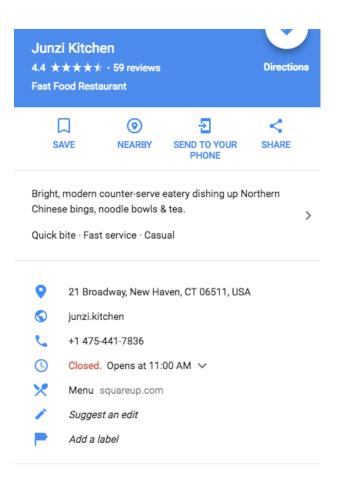
was clean in a relaxed environment.

Helpful?

Reviews/User

Answers/Owner





#### From the owner

White bing with braised pork, wild cabbage, pickled daikon, matchstick potatoes, scallions, and sweet bei... BUY



Posts / Owner





Posts / Owner

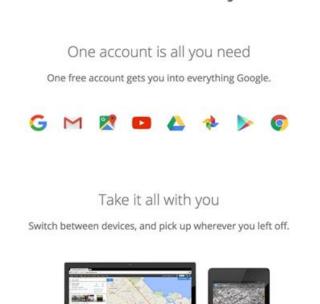


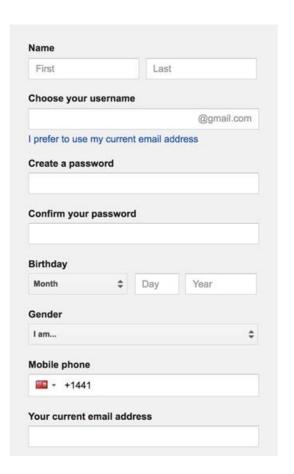
2 days ago

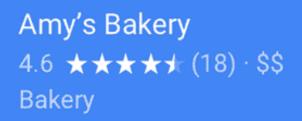
White bing with braised pork, wild cabbage, pickled daikon, matchstick potatoes, scallions, and sweet bei sauce.

BUY

## Create your Google Account

















CALL

DIRECTIONS

SHARE

WEBSITE

Local bakery, serving up fresh bread made daily and delicious baked goods.





10 Commonwealth Road, Pyrmont, Australia

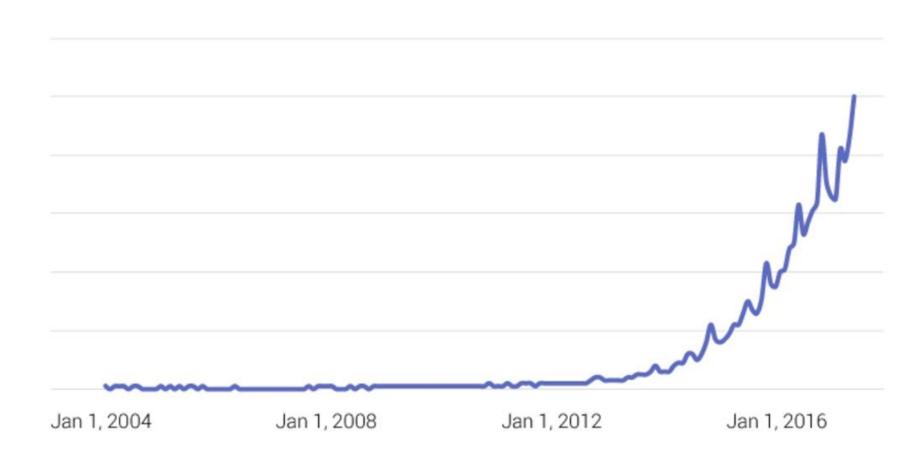


Open today · 7:00 AM - 5:00 PM ✓



02 5550 4231

### The Rise of Open Now





Mobile searches for "where to buy" grew over 85% in the last two years, with queries like "where to buy ugly Christmas sweaters" and "where to buy gift boxes."



#### Relevance

Detailed business information helps Google match it to relevant searches.

#### **Distance**

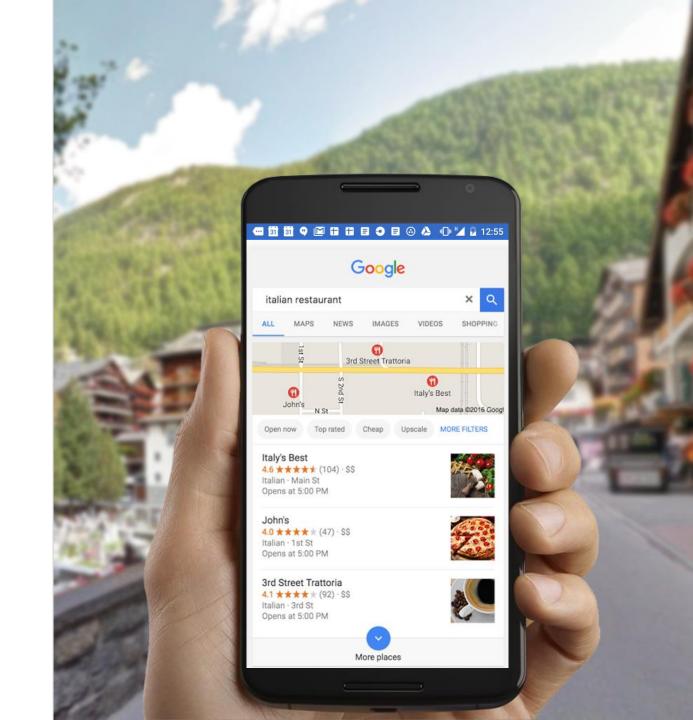
How far is each potential search result from the location term used in a search?

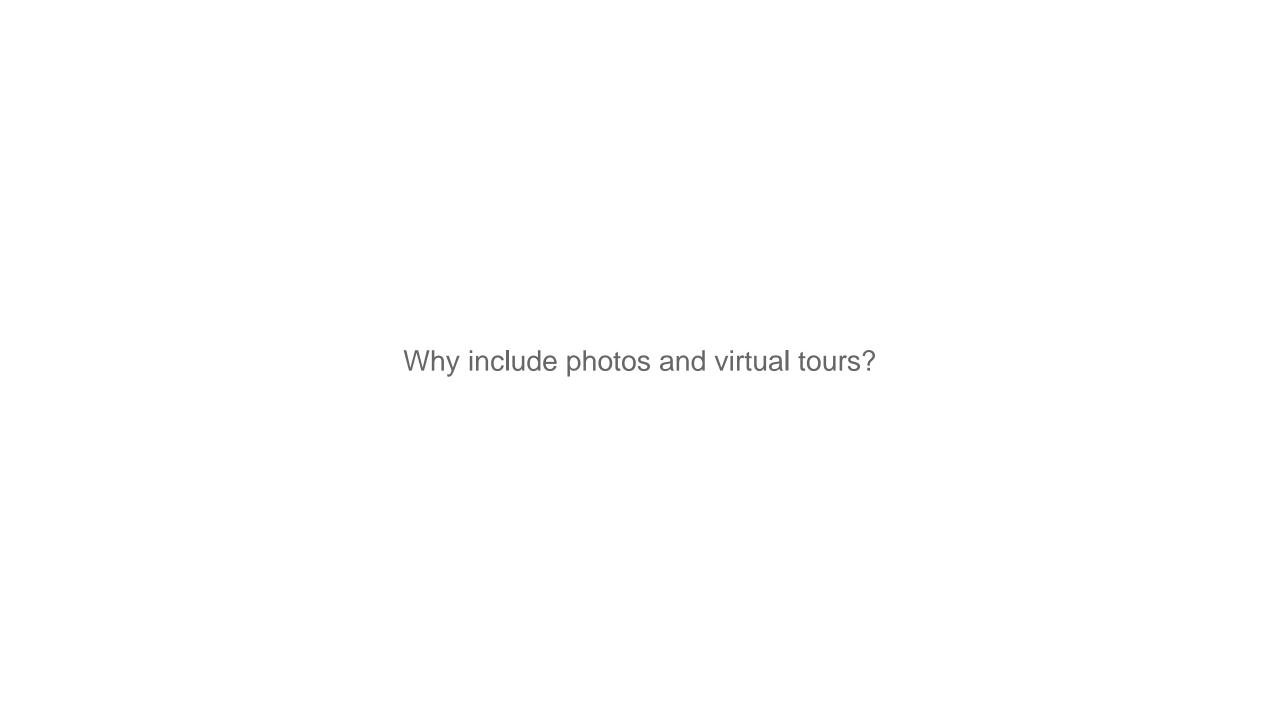
#### **Prominence**

How well-known a business is?

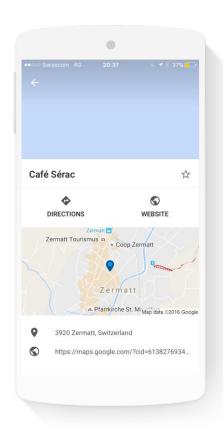
#### **Search history**

How many times has the listing been clicked on by users searching that keyword





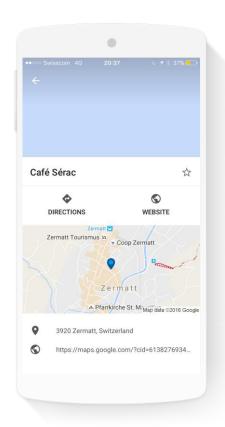
### Which restaurant would you go to?

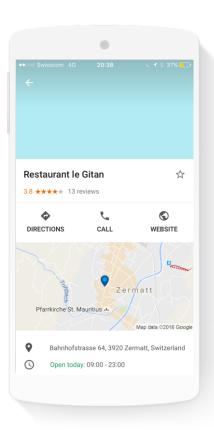






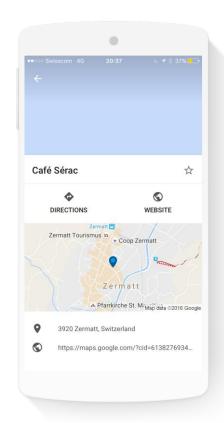
#### Which restaurant would you go to?

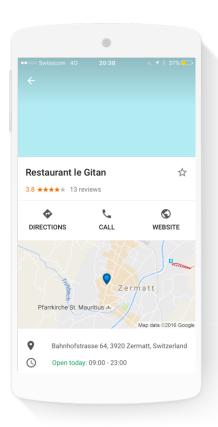


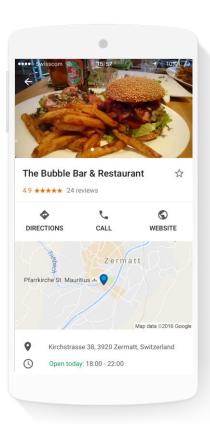




### Which restaurant would you go to?







Listings with photos and a virtual tour are twice as likely to generate interest

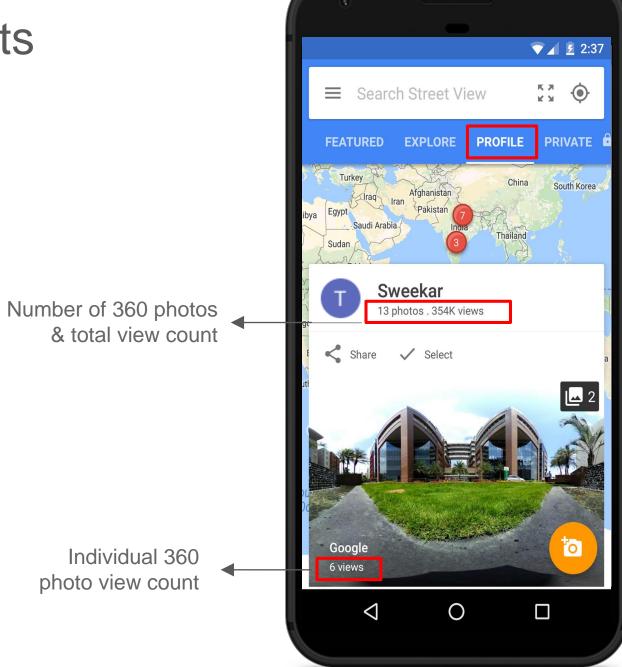
2<sub>X</sub>







## 360 imagery - Your insights















### Lili Bermuda

5.0 ★ ★ ★ ★ ★ (1) · 260 m

Perfume Store · 67 Front St

Open · Closes 17:00



### The Bermuda Perfumery

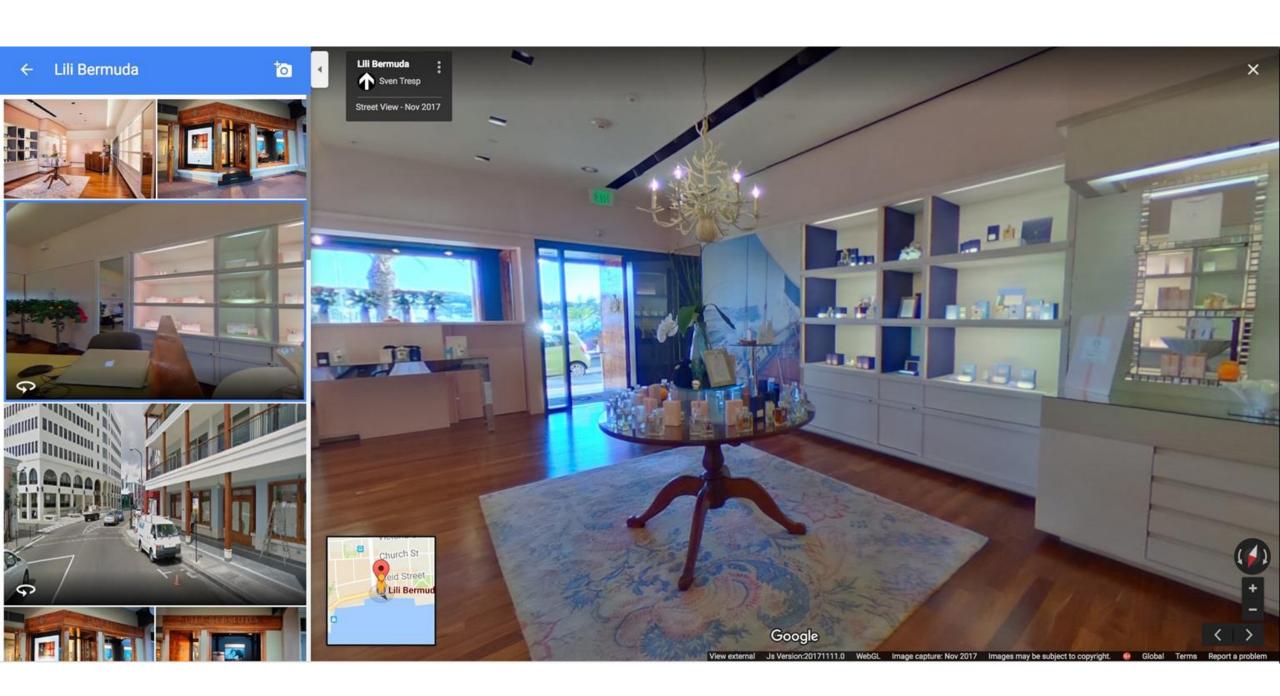
4.6 ★ ★ ★ ★ ★ (22) · 14 km

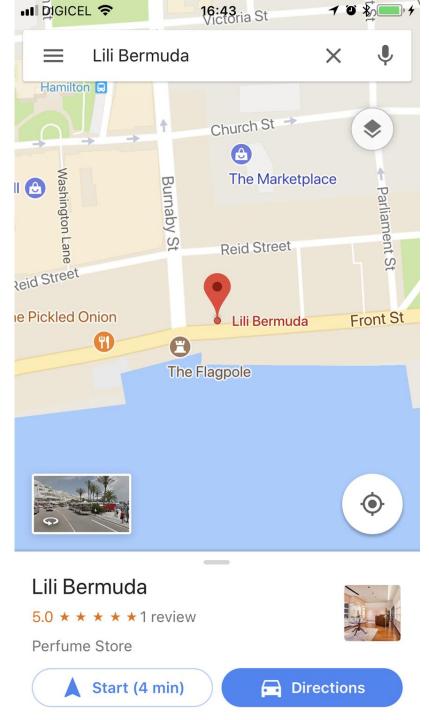
Perfume Store · Stewart Hall 5

Queen Street

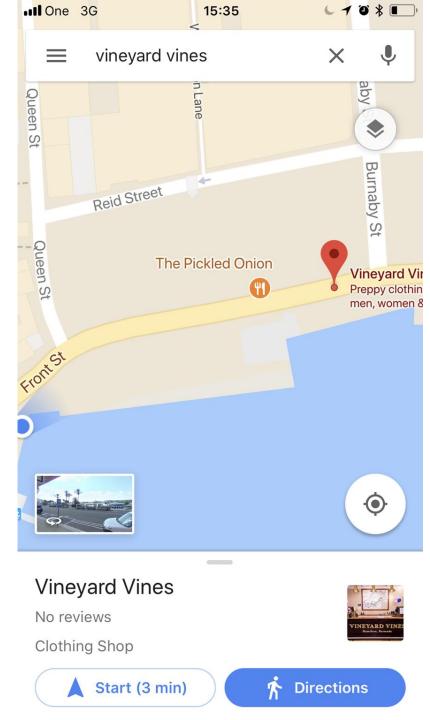
Open · Closes 17:00







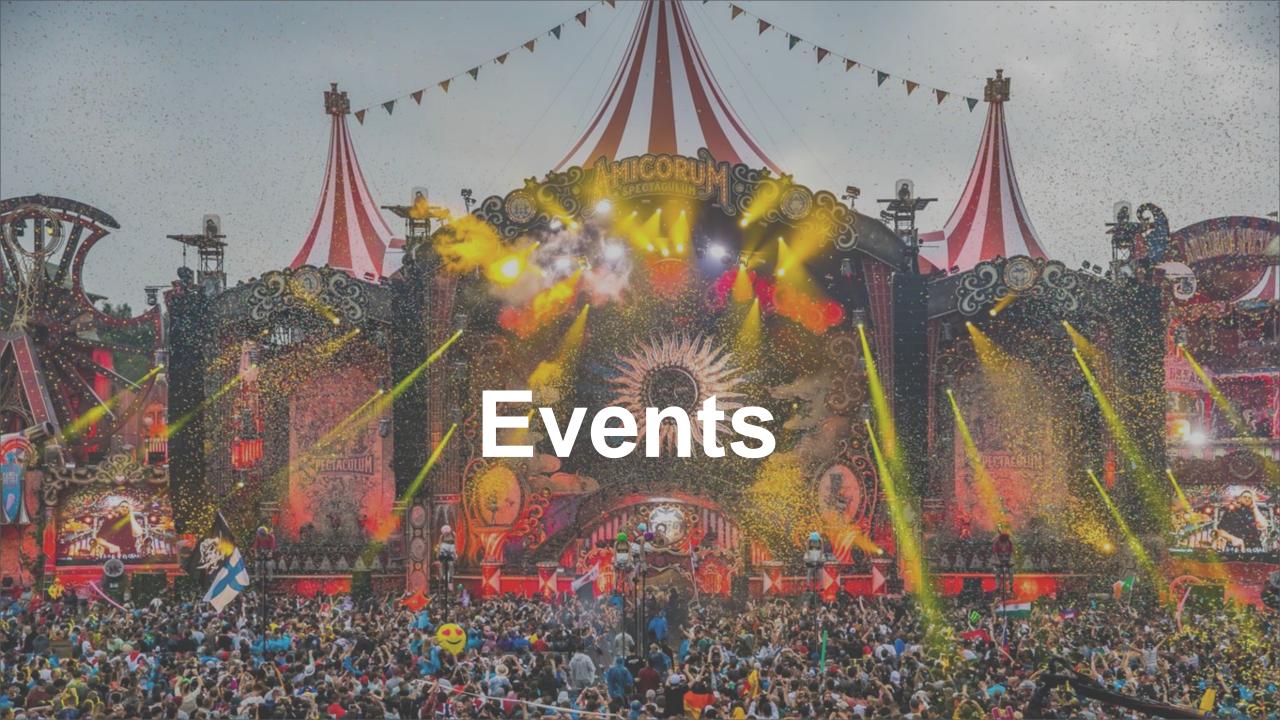








```
pharmacy
restrooms
golf course
shoe store
florist
dentist
lawyer
tourist attractions
```

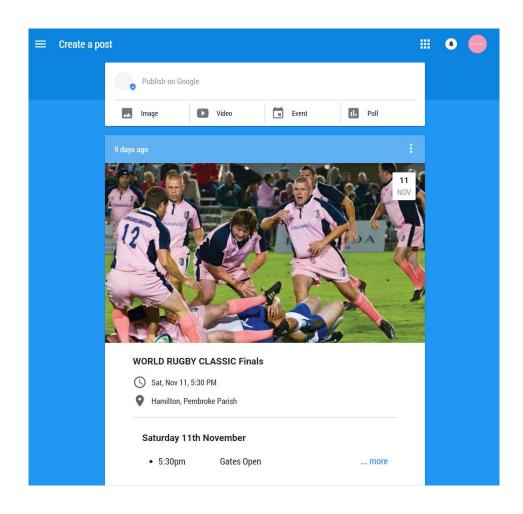


### **Events**

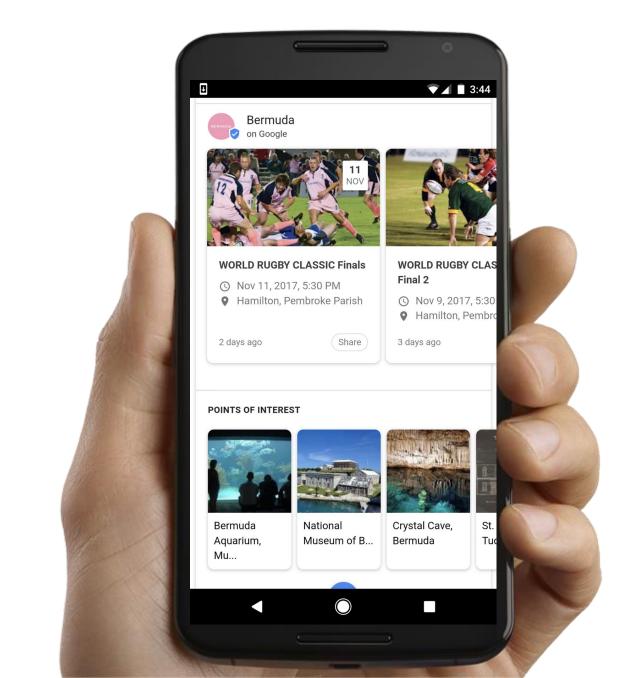




# Post on Google



## Post on Google

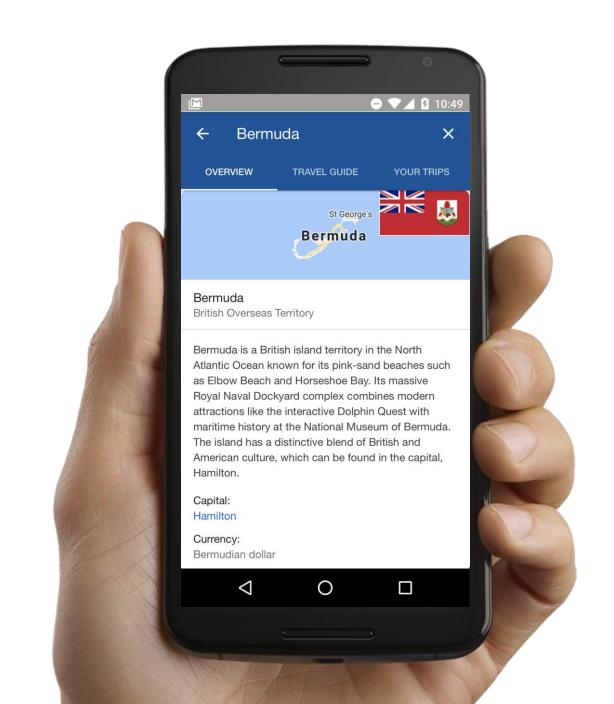


55,905 views



## Google Travel

Google Destinations and Trips integrate content from other Google products, which is why it's so important to update businesses' profiles on Google My Business, add missing attractions and photos to Maps, add videos to YouTube, add markup to your Events calendar, and so on.



Google Trips

