

Request for Quotation (RFQ) - Wi-Fi Hotspot Setup

Introduction:

Bermuda Tourism Authority invites interested vendors to submit quotations for the design, installation, and maintenance of a Wi-Fi hotspot system at our Visitor Center locations. We require a reliable and high-performance Wi-Fi solution to provide robust Wi-Fi infrastructure and access points at the following VSCs:

- Dockyard Gazebo VSC
- Hamilton VSC (Ferry Terminal)
- Ordnance Island – Pennos Wharf
- St. George's VSC

Free Wi-Fi Access: Offer visitors a minimum of 3 hours of free, reliable Wi-Fi connectivity at each VSC.

Project Scope:

The project encompasses the following key aspects:

- Design and deployment of a secure Wi-Fi network.
- Supply and installation of all necessary hardware and software components.
- Network monitoring and maintenance throughout the period.
- Free Wi-Fi Access: Offer visitors a minimum of 3 hours of free, reliable Wi-Fi connectivity at each VSC.
- Custom Splash Page: Create and maintain a custom splash page that welcomes users and allows them to navigate to the events page on gotobermuda.com.
- Data Capture: Implement a system for capturing visitor data through the splash page, including but not limited to name, country of residence, and email. Ensure data is securely transmitted to our CRM system in real-time.
- Email Verification: Implement an email verification process for Wi-Fi sign-ins to ensure the accuracy of email addresses used. Email addresses will serve as one of the primary ways to index users and send communications.

Technical Requirements:

Please provide detailed information on the following technical requirements:

- Coverage area (square footage or specific locations).
- Bandwidth and speed requirements.
- Security measures and protocols.
- Integration with existing network infrastructure (if applicable).
- Scalability options for future expansion.

Quote Submission:

- Include a breakdown of costs, including hardware, installation, and ongoing maintenance.
- Specify the timeline for project completion and any milestones.
- Detail any warranty or support services included in your quote.
- Describe your experience with similar projects and provide references.
- Include any additional ideas for consideration.

Evaluation Criteria:

Quotes will be evaluated based on the following criteria:

- Cost-effectiveness.
- Technical expertise and experience.
- Reliability and scalability of the proposed solution.
- Customer references and testimonials.
- Compliance with our technical requirements and specifications.
- Additional offerings or value-adds to increase usage of service and data capture.

Timeline:

- **RFQ Issuance Date:** 1 November 2023
- **Deadline for Quote Submission:** 24 November 2023
- **Expected Project Start Date:** 1 March 2024

Contact Information:

For inquiries and submission of quotes, please contact:

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