Bernuda Tourism Sumit 2017 Creating Amazing Content Across the Consumer Journey

Sven Tresp

Programme Manager Google



PARADISE ON

Sven Tresp



- A passionate traveler, foodie and Program Manager at Google, in that order.
 - When he is not climbing Mont Blanc for Street View or shrinking cameras that fit into small model trains, he is heads down collecting imagery at scale. This helps users to make day to day decisions quicker and easily.
- The creator and advocate of the Destination Marketing

Organization - partnership program.

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PARADISE ON





More than 1 billion monthly active users of Google Maps

When initially searching for places, consumers use mapping products



On average 41% of these searches result in an on-site visit

More impatient More demanding More inquisitive



of visits are abandoned if a mobile site takes longer than 3 seconds to load.









Breakfast open now

Nail salon open now

Pharmacy open now



Urgent care open now

Examples of growing mobile searches for best shoes





Twenty-six percent of leisure travelers decide on a vacation destination three to five months before departure.



60%

claim a trip was their largest discretionary purchase in the last year—more than home improvements, financial investments, or health-related products.



Do you want to be present with your content here?



12oz 4ºº 4oz 8_{oz} 16az 350 LATTE 0 575 -MILITARY -GREEN TEA 5∞ -CHAI 4. 350 5. -HIGH FIVE MOCHA CAPPUCCINO 300 400 CORTADO 3* 400 COLD BREW STRONG DRIP 3.00 200 250 AMERICANO 250 ·\$4⁵⁰ POUR OVER • \$1 ESPRESSO • \$2-\$4 TEA ·

Your business card on Google









Junzi Kitch 4.4 ★★★★ Fast Food Res	t • 59 reviews		Directions
	0	Ð	<
SAVE	NEARBY	SEND TO YOUR PHONE	SHARE

Bright, modern counter-serve eatery dishing up Northern Chinese bings, noodle bowls & tea.

Quick bite · Fast service · Casual

- 21 Broadway, New Haven, CT 06511, USA
- junzi.kitchen
- +1 475-441-7836
- Closed. Opens at 11:00 AM ∨
- Menu squareup.com
- Suggest an edit
- Add a label

From the owner

White bing with braised pork, wild cabbage, pickled daikon, matchstick potatoes, scallions, and sweet bei... BUY



>

Posts / Owner



Create your Google Account

One account is all you need

One free account gets you into everything Google.



Take it all with you Switch between devices, and pick up wherever you left off.



Choose your username		
		@gmail.com
prefer to use my current	email ad	dress
Create a password		
- <i>r</i>		
Confirm your password		
Birthday		
Month \$	Day	Year
Gender		
I am		4
Mobile phone		



The Rise of Open Now





Mobile searches for "where to buy" grew over 85% in the last two years, with queries like "where to buy ugly Christmas sweaters" and "where to buy gift boxes."

← Location details





Relevance

Detailed business information helps Google match it to relevant searches.

Distance

How far is each potential search result from the location term used in a search?

Prominence

How well-known a business is?

Search history

How many times has the listing been clicked on by users searching that keyword



Why include photos and virtual tours?

Which restaurant would you go to?



Which restaurant would you go to?



Which restaurant would you go to?







4.9 ***** 24 reviews DIRECTIONS CALL WEBSITE



Listings with photos and a virtual tour are twice as likely to generate interest



360 imagery
.

Concession in

LISING

gs Block C

ry Lane House

Sarastro Turkish cuisin theatre-theme

Call Centre

LEF

COLUMN T NAME

1608

See inside - Jul 2011

Google

AUCCILL

in nu





360 imagery - Your insights





Gwendolyn





Lili Bermuda

5.0 ★ ★ ★ ★ ★ (1) · 260 m Perfume Store · 67 Front St Open · Closes 17:00



The Bermuda Perfumery 4.6 ★ ★ ★ ★ (22) · 14 km Perfume Store · Stewart Hall 5 Queen Street Open · Closes 17:00













SHOW LIST



pharmacy restrooms golf course shoe store florist dentist lawyer tourist attractions

Events

Events



osts on Google

Post on Google



Post on Google



55,905 views

Google Travel

Google Travel

Google Destinations and Trips integrate content from other Google products, which is why it's so important to **update businesses' profiles** on Google My Business, **add missing attractions and photos** to Maps, **add videos** to YouTube, **add markup** to your Events calendar, and so on.



Google Trips







BERMUDA TOURISM AUTHORITY

Thank you!